Customer Overview

ARBES Technologies is a leading Czech B2B developer and supplier of unique information systems for banking, leasing, capital markets, and consumer financing that was founded in 1991. The company’s state-of-the-art, customized solutions are developed to support the business strategy of each individual customer. Its solution portfolio includes, in part, paperless processes, digital banking, security trading, enterprise content management, and business process support. ARBES’ continued product innovation is a result of its monitoring of new trends in technology, business intelligence, and reporting tools to include in its solutions. Many leading banking and financing institutions in the Czech Republic and abroad use its solutions.

Switch to Dedicated Backup Appliance Adds Deduplication

ARBES Technologies had struggled with slow backups and data restores that exceeded its RTO and RPO. The company decided it was time to re-evaluate its backup solution, a disk-to-disk-to-tape (D2D2T) process using Microsoft Data Protection Manager (DPM).

The IT staff decided to look into dedicated backup appliances with data deduplication and arranged POCs using appliances from Arcserve, Dell EMC, and ExaGrid. The IT staff was particularly impressed by ExaGrid’s adaptive deduplication and ultimately selected ExaGrid paired with an Arcserve backup application as its new backup solution.

ExaGrid’s turnkey disk-based backup system combines enterprise SATA/SAS drives with zone-level data deduplication, delivering a disk-based solution that is far more cost effective than simply backing up to straight disk. ExaGrid’s patented zone-level deduplication reduces the disk space needed by a range of 10:1 to 50:1 by storing only the unique bytes across backups instead of redundant data. Adaptive deduplication performs deduplication and replication in parallel with backups while providing full system resources to the backups for the fastest backups and, therefore, the shortest backup window.

Backup Times Reduced from Days to Hours

ARBES installed an ExaGrid system at its primary site that replicates to a second ExaGrid system at its offsite disaster recovery (DR) location. Its data is comprised of Oracle, MS Exchange, and Active Directory databases as well as file server, Linux, and Windows data.

Before ExaGrid was installed, ARBES backed up data on a daily and monthly basis. “Our backup schedule has changed since we switched to ExaGrid,” said Petr Turek, IT Manager at ARBES. “We back up some data every day, at intervals of four or six hours. Other data is backed up once a week, and some is backed up once a month.”

ExaGrid has resolved the slow backup limitation that ARBES faced with its previous solution. “Our backup window for Oracle databases before ExaGrid was about three
days and now it is about four hours. Our backup window for other data was about nine hours, and that's been reduced to just four hours,” said Turek.

**Data Restores Now 12x Faster**

One of the major reasons that ARBES decided to replace its previous backup solution was that data restores took too long for its RPO and RTO requirements. Turek has noticed significant improvement in the speed of data restores now that ExaGrid has been installed. “Restores are much faster now! It used to take 48 hours to restore our databases and ExaGrid has cut that down to 4 hours. We can restore data immediately thanks to ExaGrid’s landing zone, which stores the most recent backups in their native form, making it as easy as copying from disk. The landing zone differentiates ExaGrid from other backup solutions. Restores are incredibly fast thanks to this unique feature.”

ExaGrid writes backups directly to a disk landing zone, avoiding inline processing and ensuring the highest possible backup performance, which results in the shortest backup window. “Adaptive” deduplication performs deduplication and replication in parallel with backups while providing full system resources to the backups for the shortest backup window. Available system cycles are utilized to perform deduplication and offsite replication for an optimal recovery point at the disaster recovery site. Once complete, the onsite data is protected and immediately available in its full undeduplicated form for fast restores, VM Instant Recoveries, and tape copies while the offsite data is ready for disaster recovery.

**Scalable System with Expert Support**

Turek appreciates ExaGrid’s scalable architecture, which prevents the need for expensive forklift upgrades or buying additional processing power as data grows. “If I had to increase my backup storage using other solutions, I would need to buy an expanding box. With ExaGrid, I can just buy another appliance to add to the existing system, and not only do I get more storage but also more power for my backups.” All of ExaGrid’s appliances contain not just disk but also processor, memory, and bandwidth. When the system needs to expand, additional appliances are simply attached to the existing system. This type of configuration allows the system to maintain all the aspects of performance as the amount of data grows, with customers paying for what they need when they need it. In addition, as new ExaGrid appliances are added to the existing system, ExaGrid automatically load balances available capacity, maintaining a virtual pool of storage that is shared across the system.

Turek has been impressed with the high level of support he receives from ExaGrid. “Our customer support engineer is an expert in backup, and it’s been very helpful to work with him.” ExaGrid’s industry-leading customer support team is staffed by trained, in-house level 2 engineers who are assigned to individual accounts. The system is fully supported, and was designed and manufactured for maximum uptime with redundant, hot-swappable components.

**ExaGrid and Arcserve Backup**

Arcserve Backup delivers reliable, enterprise-class data protection across multiple hardware and software platforms. Its proven technology — unified by a single, easy-to-use interface — enables multi-tiered protection driven by business goals and policies. Organizations using popular backup applications can look to ExaGrid as an alternative to tape for nightly backups. ExaGrid works with existing backup applications to provide faster and more reliable backups and restores.

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**About ExaGrid**

ExaGrid provides hyper-converged secondary storage (HCSS) for backup with a unique landing zone and scale-out architecture. The landing zone enables the fastest backups, restores, and instant VM recoveries. The scale-out architecture includes full appliances in a scalable system and ensures a fixed-length backup window as data grows, eliminating expensive and disruptive forklift upgrades. Learn more at [www.exagrid.com](http://www.exagrid.com).